



# SMART CITIES CONNECT CONFERENCE & EXPO

**National Harbor, MD**  
Gaylord National Harbor Convention Center  
November 19-21, 2025

**Raleigh, NC**  
Raleigh Convention Center  
March 10-12, 2026

## INNOVATING WITH CITIES TO CREATE A BETTER WORLD

**The Smart Cities Connect Conference & Expo** brings together **over 300 leaders** to scout best practices and solutions to support their strategic needs.

Today, around the globe, forward-thinking city planners use the latest information and communication technologies to improve the lives of their residents while using fewer resources and protecting the environment. The Smart Cities Connect Conference and Expo provides an opportunity for leading technology and solution providers to meet face to face with representatives from dozens of municipalities who want to leverage the latest tools available in order to make their communities more responsive, efficient, productive and safe. In a word: smart.

*Inside this prospectus, learn about the opportunities available to solution providers who wish to raise their profile with the smart cities community and engage with decision makers who implement smart city solutions.*

### Unlock Unrivaled Exposure and Opportunities at the Expo

Step into the global spotlight by demonstrating your cutting-edge smart technology solutions to a diverse community of city leaders, fellow technology providers, visionary investors, and trailblazing innovators. Together, we are shaping the next generation of smart city solutions.

**Your booth includes:** (Investment: \$3,500)

- 10x10' space (pipe and drape with company ID sign)
- One (1) full conference registration
- Four (4) exhibit staff registrations
- Company listing on event website
- Access to event mobile app

### Who Should Exhibit:

Technology and service companies with innovative smart city solutions that address areas such as:

- Connected Devices
- Private Networks
- Infrastructure
- Grid and Energy Management
- AI and ML
- Big Data and Analytics
- Waste and Water Management
- Cybersecurity
- Mobility and Transportation Systems
- Sustainability
- Lighting Systems
- Connectivity
- Emergency Response
- Public Transit
- Resilience
- Funding
- Policy, Governance and Resident Engagement



**City leaders and planners** will come to Smart Cities Connect Conference & Expo to meet with leading solution providers.

**City leaders include:**

- Mayors
- Council Members
- Sustainability Officers
- Chief Information Officers
- Environmental Engineers
- Chief Technology Officers
- IT Architects
- Water and Energy Managers
- Waste Managers
- Utility Operators
- Urban Designers
- Emergency Responders
- Transportation Managers
- Public Works Managers

**Leading technology and solution providers** showcase their products and services, addressing the needs of the smart city.

**City solutions include:**

- Energy
- Transportation
- Buildings & Efficiency
- Sensor Networks
- ICT Networks
- Cyber Security
- Water/Waste Management
- Weather
- Gov/Civic Services
- Healthcare Services
- Emergency Services
- Data Analytics/Tools

**Leaders and planners** from cities across the globe choose Smart Cities Connect events to learn, network and evaluate smart technology solutions for their respective cities and constituents. A sample of the cities represented include:

- |                        |                          |                       |   |                            |
|------------------------|--------------------------|-----------------------|---|----------------------------|
| Albuquerque, NM        | Chula Vista, CA          | Hartford, CT          | New York, NY                            | San Francisco, CA          |
| Allegheny County, PA   | Cincinnati, OH           | Helmond, Netherlands  | Newport News, VA                        | San Leandro, CA            |
| Amsterdam, Netherlands | Cleveland, OH            | Highland Park, NJ     | Newport, RI                             | Santa Rosa, CA             |
| Amsterdam, NY          | Columbus, OH             | Hoboken, NJ           | Nnewi, Nigeria                          | Schenectady, NY            |
| Anambra, Nigeria       | Conover, NC              | Horry County, SC      | Norfolk, VA                             | Seoul, Korea               |
| Annapolis, MD          | Cuyahoga County, OH      | Ibi, Nigeria          | Oakland, CA                             | Shirahama Town, Japan      |
| Ardo-Kola, Nigeria     | Daegu City, South Korea  | Idemili, Nigeria      | Obio-Akpor, Nigeria                     | Sokoto, Nigeria            |
| Arlington County, VA   | Dallas, TX               | Inverness, Scotland   | Ogbaru, Nigeria                         | Sonoma County, CA          |
| Atlanta, GA            | Daxing District, China   | Jackson, TN           | Onitsha, Nigeria                        | South Bend, IN             |
| Austin, TX             | Dayton OH                | Jalingo, Nigeria      | Pasco County, FL                        | Sri Lanka                  |
| Abuja City, Nigeria    | Denton, TX               | Kaduna, Nigeria       | Perth, Scotland                         | Stirling, Scotland         |
| Ado-Odo/Ota, Nigeria   | Detroit, MI              | Kansas City, KS       | Perugia, Italy                          | Suwon City, Korea          |
| Aguata, Nigeria        | Dundee, Scotland         | Kansas City, MO       | Philadelphia, PA                        | Taipei, Taiwan             |
| Bali, Nigeria          | Edinburgh, Scotland      | Kobe City, Japan      | Pittsburgh, PA                          | Takum, Nigeria             |
| Baltimore, MD          | Eindhoven, Netherlands   | Lafayette, LA         | Pokhara Sub Metropolitan<br>City, Nepal | Tallahassee, Florida       |
| Beijing, China         | Eleme City, Nigeria      | Las Vegas NV          | Port Harcourt City, Nigeria             | Trento, Italy              |
| Bellevue, WA           | Erie County, NY          | Lindale, TX           | Portland, OR                            | Troy, NY                   |
| Boston, MA             | FairFax County, VA       | Logroño, Spain        | Porto, Portugal                         | Truckee Meadows, NV        |
| Buffalo, NY            | Fayetteville, NC         | Madison, WI           | Portsmouth, VA                          | Valencia, Spain            |
| Buguma City, Nigeria   | Flint, MI                | Memphis, TN           | Province of Trento, Italy               | Virginia Beach, VA         |
| Burlington, VT         | Fort Wort, TX            | Midlothian, TX        | Rabat, Morocco                          | Wakayama Prefecture, Japan |
| Busan, South Korea     | Gainesville, FL          | Modesto, CA           | Raleigh, NC                             | Wake Forest, NC            |
| Cary, NC               | Gassol, Nigeria          | Monona, WI            | Rancho Palos Verdes, CA                 | Washington, DC             |
| Chapel Hill, NC        | Genoa, Italy             | Montgomery County OH  | Richardson, TX                          | Wichita, KS                |
| Charlotte, NC          | Glasgow, Scotland        | Montgomery County, MD | Rivers State, Nigeria                   | Williamsburg, VA           |
| Chattanooga, TN        | Gloversville, NY         | Myrtle Beach, SC      | Rohnert Park, CA                        | Windham, CT                |
| Chennai, India         | Goyang City, South Korea | Nairobi, Kenya        | Saint-Quentin, France                   | Winooski, VT               |
| Chesapeake, VA         | Greenville, SC           | Nashville, TN         | San Antonio, TX                         | Wukari, Nigeria            |
| Chicago, IL            | Gwinnett County, GA      | New Brunswick, NJ     | San Diego, CA                           | York County, VA            |
| Chikuma City, Japan    | Hampton, VA              | New Orleans, LA       |   | Zaria, Nigeria             |



## Platinum Sponsor

Limited to Two

**\$100,000**

- Keynote Presentation by Company Executive
- Company Logo Featured on all Web Pages and in Promotional Emails
- 20 Full Delegate Passes
- Unlimited Exhibit Staff Passes
- 20' x 20' Exhibit Space in Smart Cities Solutions Hall
- Speaking Role in VIP Networking Event
- Inclusion of Advertorial in Monthly Newsletter
- Pre-conference Smart City Webinar
- Passes to all Private Networking Events
- Post-Event Custom Email to Conference Delegates
- Ad Inclusion in Show Daily Email to Conference Participants

## Gold Sponsor

Limited to Four

**\$60,000**

- Company Logo Featured on all Web Pages and in Promotional Emails
- Panel Participation by Company Representative
- 12 Full Delegate Passes to the Conference
- Unlimited Exhibit Staff Passes
- 20' x 20' Exhibit Space in Smart Cities Solutions Hall
- Inclusion of Advertorial in Monthly Newsletter
- Pre-conference Smart City Webinar
- Passes to all Private Networking Events
- Post-Event Email to Conference Delegates
- Ad Inclusion in Show Daily Email to Conference Participants

## Silver Sponsor

Limited to Six

**\$40,000**

- Company Logo Featured on all Web Pages and in Promotional Emails
- Panel Participation by Company Representative
- 8 Full Delegate Passes to the Conference
- Unlimited Exhibit Staff Passes
- 10' x 20' Exhibit Space in Smart Cities Solutions Hall
- Post-Event Custom Email to Conference Delegates
- Passes to all Private Networking Events
- Ad Inclusion in Show Daily Email to Conference Participants

## Bronze Sponsor

**\$20,000**

- Company Logo Featured on all Web Pages and in Promotional Emails
- 4 Full Delegate Passes to the Conference
- Unlimited Exhibit Staff Passes
- 10' x 10' Exhibit Space in Smart Cities Solutions Hall
- Passes to all Private Networking Events
- Ad Inclusion in Show Daily Email to Conference Participants



## Marketing and Promotional Opportunities

The following is a menu of available marketing and promotional opportunities for the Smart Cities Connect Conference & Expo.

Effectively raise your company's visibility, get your message and brand out to a targeted audience, generate more sales opportunities and increase the event's ROI. History has shown that companies that utilize marketing and promotional opportunities generate more booth traffic, more sales leads and an overall higher level of satisfaction than companies that do not take advantage of them.

- **Banners** - Call for Pricing
- **Break Sponsor** - \$3,000
- **Conference Bag Insert** - \$3,000\*
- **Conference Bag Sponsor** - \$10,000\*
- **Conference Mobile App Sponsor** - \$7,500
- **Custom Email** - \$5,000 (limited)
- **Freestanding Billboard** - \$3,000
- **Hospitality Suite** - \$5,000
- **Lanyard Sponsor** - \$8,500\*
- **Pen Sponsor** - \$2,500\*
- **Press Room Sponsor** - \$5,000
- **Reception Sponsor** - \$10,000
- **Registration Sponsor** - \$10,000
- **Show Daily Media Package** - \$4,000
- **Water Bottle Sponsor** - \$3,000\*
- **Webinar Package** - \$12,000
- **You are Here Kiosk** - \$4,000

\*Pricing does not include production costs, which are the responsibility of the sponsor.

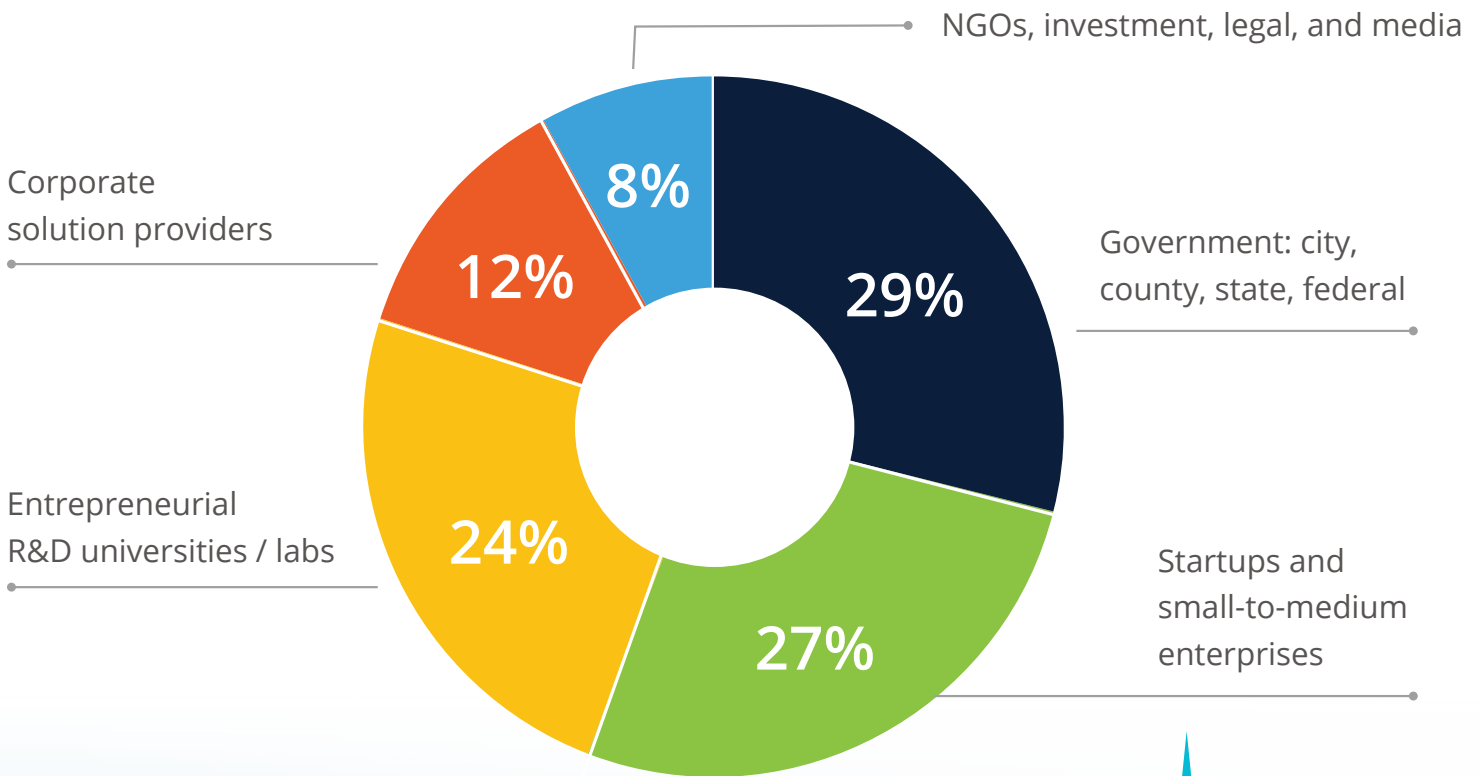
## Please contact your smart cities sales representative

or Richard Erb at [rerb@techconnect.org](mailto:rerb@techconnect.org) to learn more about how you can leverage these powerful tools and make your event a complete success.



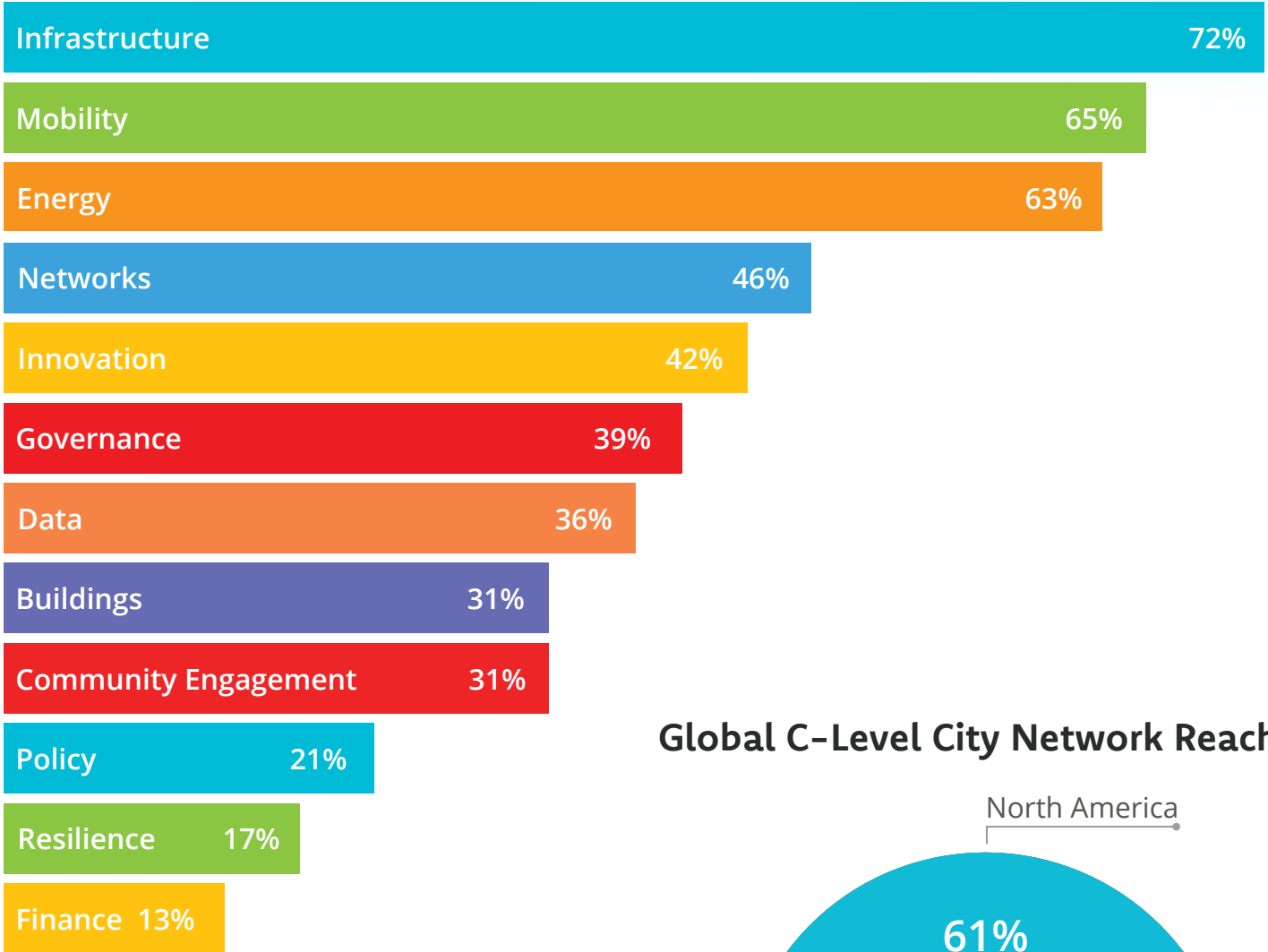


Over **130,000** active contacts opt in to the Smart Cities Connect network. They represent startups; academia; small and medium enterprises; corporations; and public officials at the city, state and federal levels.

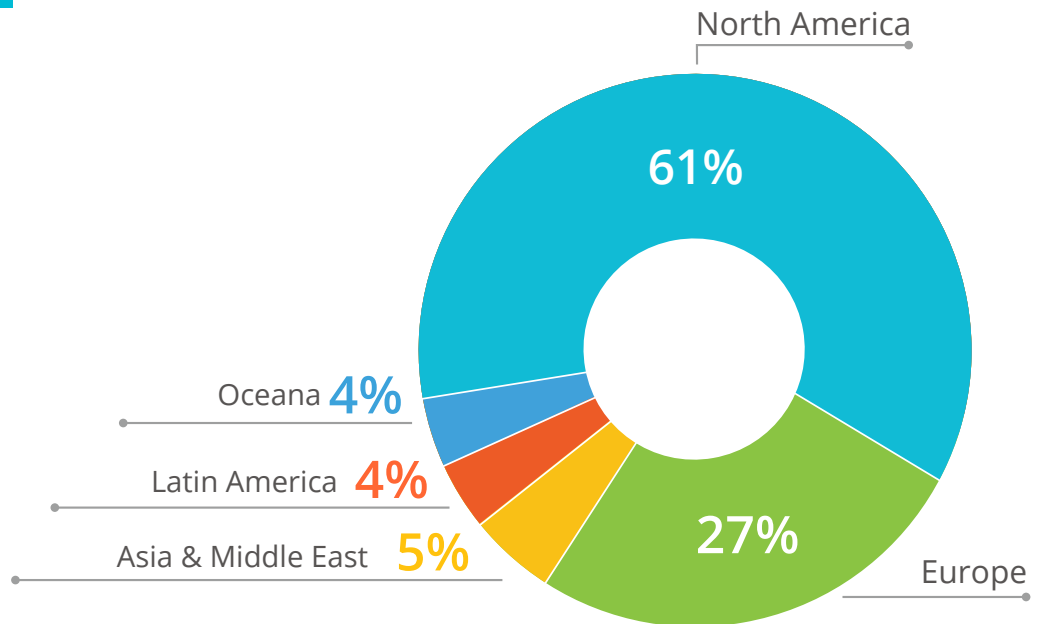




## Areas of Interest:



## Global C-Level City Network Reach:





## How We Share Your Story

### CUSTOM EMAIL CAMPAIGNS

*\$5,000 each occurrence*

- Exclusive messaging to customizable opt-in mailing lists
- **Average Open Rate: 18%**
- **Average Click Through Rate (CTR): 2.1%**
- Does not include design. HTML and subject line provided by advertiser.

### CUSTOM WEBINARS

*\$10,000 each occurrence*

- Moderated content with your subject matter experts, resulting in guaranteed lead generation
- **Average Registration: 150**
- Guaranteed lead generation commitment.

### NEWSLETTER PLACEMENT WITH AD

*\$3,000 each occurrence*

- **Feature banner: 600 x 200 px**
- **Average Open Rate: 18.7%**
- **Average Click Through Rate (CTR): 2%**
- **Average total recipients: 90,000**

